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August 23, 2016

VIA SERFF

The Honorable Theresa D. Miller Insurance Commissioner Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg PA 17120

Attention: Michael McKinney, Actuarial Supervisor, Property & Casualty Bureau

RE: PCRB Filing No. 278 – Proposed Effective April 1, 2017

Manual Housekeeping Revisions to Sections 1 & 2 of the Basic Manual

Dear Commissioner Miller:

On behalf of the members of the Pennsylvania Compensation Rating Bureau (PCRB), we submit the proposed filing for revisions to the PCRB Workers Compensation Manual (the Pennsylvania Basic Manual). These revisions are proposed to begin at 12:01 a.m., April 1, 2017 for new and renewal policies with effective dates on or after that date. The proposed effective date is intended to be concurrent with the PCRB's normal annual loss cost revision, which will be submitted at a later time, and with the anticipated April 1, 2017 electronic edition of the Pennsylvania Basic Manual. None of the proposed Manual language changes will affect the loss costs for any Pennsylvania employers.

A PCRB staff memorandum dated May 31, 2016 is included with this filing. That memorandum describes, explains and provides the reasoning for the proposed changes to the Manual language revisions. These proposals are intended to assist in the administration of PCRB's uniform classification system and do not revise the scope of any classification. The proposals were reviewed by the Classification and Rating Committee at its meeting held on June 22, 2016. The filing includes proposed Manual language revisions that generally fall into the following categories:

- The retitling of Code 894 from "School for Disturbed Children" to "Alternative School."
- Section One A proposal to clarify Rule IV, Paragraph C. 11 and a proposal to clarify Rule XIV, Paragraph D. 2.
- To add "Rating System" to the Section 2 "Definitions" listing.
- Additions, revision and deletions of various Underwriting Guide entries.
- Clarifications to seventeen Section 2 class descriptions.

The Honorable Teresa D. Miller Commonwealth of Pennsylvania August 23, 2016 Page 2 of 2

In light of the intended coordination of this filing with the PCRB's pending annual loss cost revision noted above, the PCRB respectfully requests a prompt review and approval of this filing toward the objective of its implementation, as proposed, for policies on a new and renewal basis effective April 1, 2017. Toward that objective, the PCRB greatly appreciates your timely response to this review and will gladly address any questions that you or the Insurance Department staff may have.

Sincerely,

William V. Taylor

President

WVT/jf

Enclosure:

PCRB Staff Memorandum of May 31, 2016: Proposed Manual Language Revisions to Sections 1 & 2 (Housekeeping)

Pennsylvania Compensation Rating Bureau



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TO: Pennsylvania Compensation Rating Bureau (PCRB) Classification and Rating Committee

FROM: David T. Rawson – Technical Director

Classification and Field Operations Department

DATE: May 31, 2016

RE: Proposed Manual Language Revisions to Sections 1 & 2 (Housekeeping)

The proposals discussed below are intended to make the Manual language clearer and less ambiguous. The proposed revisions clarify existing classification procedures and update language defining certain classifications to align the verbiage used with that in other Manual provisions, and/or to recognize ongoing technological or industrial changes.

This memorandum will first address the classification proposed for retitling. The memorandum will then discuss the two proposed Section 1 revisions. The third and last part of the memo will separately discuss the proposed Section 2 additions, changes and deletions respectively.

None of the proposed language revisions will impact any classification's proposed April 1, 2017 rating value. The PCRB recommends that all of the proposed Section 1 or 2 language revisions proposed herein become effective upon new and renewal policies of April 1, 2017 and later.

TOPIC # 1:

CLASSIFICATION TO BE RETITLED

Code 894 - FROM: SCHOOL FOR DISTURBED (Or Delinquent) CHILDREN – all employees

including office

TO: **ALTERNATIVE SCHOOL** – all employees including office

Code 894 was one of the four new, separate "school" classifications proposed by PCRB's study of Code 965, College or School. The class study found Code 965 to be overly broad and that the experience of selected types of schools should be reassigned from Code 965 into new, separate classifications. The Insurance Commissioner's approval of the Code 965 class study's class revision proposals were announced by Bureau Circular No. 1400 issued August 12, 1999 to became effective upon new and renewal policies of December 1, 1999 or later.

From that time to the present the Code 894 class description has been clarified twice. The first clarification took place in 2004 by the addition of what is now the class description's first and last paragraphs. The second clarification was in 2009 when the "Operations Not Included" segment was added. Staff also corrected one of the class' original Underwriting Guide (Guide) entries from "School for Developmentally Delayed Children" to "School for Children with Intellectual or Developmental Disability" effective April 1, 2016. Pennsylvania uses the term "Developmentally Delayed" to describe an infant, toddler or preschool age child diagnosed as needing the services of a provider assignable Code 892, Early Intervention. Code 894 contemplates educational and therapeutic services to older children.

Code 894 at present continues with its original class title. Staff has from time-to-time discussed proposing revision of Code 894's class title because of the inclusion therein of "Disturbed." The "trigger" for the proposed retitling was the recent, written request to retitle Code 894 made by the insurance agent for an educational facility assigned to Code 894. The client opined the class title's use of "disturbed or delinquent" was negative and did not reflect the compassionate nature of this type of educational facility. The client suggested "School for At-Risk Youth."

PCRB Classification and Rating Committee Housekeeping Manual Sections 1 & 2 Manual Language Proposals Page 2 of 4

Staff's review of "At-Risk Youth" found its technical definition as adolescents who are less likely to transform successfully into adulthood and achieve economic self-sufficiency. Staff concluded this definition was overly broad and in fact two websites accessed by staff stated that in some respects all youth are "at risk" in one way or another. Additional interpretations contend the environment in which children develop (e.g., their family) or the child's community, neighborhood or school place a child "at risk." Staff also concluded the term did not address the characteristics of the educational facility assigned to Code 894.

Staff also researched the term "Alternative School" and found this term's definition to be an educational setting designed to accommodate the educational and behavioral needs of children and adolescents that cannot be adequately addressed in the traditional school environment. Such is the type of educational facility Code 894 was created to classify. Thus, staff proposes to retitle Code 894 to "Alternative School" and to concurrently revise the class' description to remove "offensive" words, to add an "Operations Also Included" segment and to delete the "Operations Not Included" segment. Staff further proposes to add one Guide entry that reflects the new class title and to delete one of the class' present Guide entries that is based upon the previous class title.

PREMIUM IMPACT:

There is no premium impact to the proposed retitling of Code 894 because there is <u>no</u> change to the class' scope. Any employer who is correctly classified to Code 894 will remain correctly classified regardless of how PCRB titles the classification. The reverse is also true, which means that if in a future file review an employer is found to be misclassified to Code 894 that employer will have been misclassified regardless of Code 894's class title.

These changes are reflected on Page P2 - 8 of this topic.

TOPIC # 2:

PROPOSED SECTION 1 REVISIONS

Staff's ongoing review of the Manual identified two Section 1 provisions that need clarification:

- 1. The first proposed revision is to Rule IV, Paragraph C.11., entitled "Mercantile Businesses/Stores." At present Paragraph C.11 states that the single applicable store or dealer classification shall be determined separately per location. PCRB proposes to add language delineating the methodology used to select that single applicable store or dealer classification. PCRB previously had placed that language in selected (five) store or dealer class descriptions (e. g, Code 907, Fruit or Vegetable Dealer Wholesale, Code 925, Hardware Store Retail). Staff recently discussed whether to place that language in additional store or dealer class descriptions or add it to Rule IV, Section 1. Staff concluded the appropriate placement of that language to be Rule IV, Section 1. Concurrently, staff proposes to delete that language from the five selected store classifications, which will be discussed below in the Proposed Section 2 Revisions.
- 2. The second and last proposed Section 1 revision is to Rule XIV, Agricultural, Domestic Workers Residences, Paragraph D. 2., "Maintenance, Repair or Construction Operations," which provides guidance on the classification applicable to maintenance, repair or construction operations depending upon who the employer may be. Staff proposes the following:
 - a. To clarify subparagraph 2.a. by substituting "personal residence" in place of "premises." Staff holds this will align 2.a. more closely with Rule XIV, C. "Name of Insured" that specifies only the resident owner, the estate of the owner or of a family member(s) of the same residence may be the named insured.
 - b. To break subparagraph 2.b. into four separate subparagraphs to enhance readability.

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PREMIUM IMPACT:

There is no premium impact to either Section 1 proposal.

These changes are reflected on Page P2 - 5 of this topic.

TOPIC # 3:

PROPOSED SECTION 2 REVISIONS

(3A) ADDITIONS

DEFINITIONS – Staff proposes to add Rating System to Section 2's list of "Definitions." This proposal results from PCRB's revisions to the "Appeals from Application of the Rating System Procedure" approved by the Commissioner to be effective upon new and renewal policies of October 1, 2015 and later. The approved revision removed the sole Manual definition of "Rating System." Staff holds that a definition of that term should be retained in the Manual and thus, this proposal.

UNDERWRITING GUIDE – Each of the ten proposed Guide entries results from recent file reviews initiated either by staff or by an employer's insurance agent or insurer. The ten proposed Guide entries are spread over eight classifications as follows:

- Two are proposed for Code 926, Hardware Store Wholesale, concurrent with the clarification of the class' description.
- Two are proposed for Code 959, Veterinarians, to publicize PCRB's procedure for classifying dog walking and/or pet sitting services – by contractor.
- The proposed Code 855 Guide entry reflects regulatory requirement that wood packaging materials (including pallets) be heat treated to prevent the wood's re-infestation by insects.
- In addition to the proposed Code 894 Guide entry discussed above one new guide entry is proposed for four classifications: "Therapeutic Riding Center" to Code 801; "Automobile Paint Dealer" to Code 934, Automobile Parts And Accessory Store Retail And/Or Wholesale; "Rowing Club" to Code 969, Amusement Outdoor; and "Pet Cremation Service No Veterinary Services" to Code 997, Undertakers.

(3B) REVISIONS

Staff proposes to revise the Section 2 class descriptions of seventeen classifications and to revise fifteen Guide entries spread over six classifications. The proposals may be broken down as shown below. Please keep in mind that a single classification may be impacted by more than one listed revision.

- Related to the first Section 1 revision proposed above PCRB proposes to delete the paragraph
 delineating the methodology used to select an employer's single applicable store or dealer
 classification from five classifications' Section 2 class description. As noted above PCRB
 previously had placed that language in selected (five) store or dealer class descriptions (e. g,
 Code 911, Grocery Wholesale, Code 919, Florist Store Retail or Wholesale).
- Staff proposes to modify a part of the overall class title for three classes that are <u>not</u> a part of the classes' "official' title. For Code 917 staff proposes to delete "including, meat, fish, pharmacy and produce departments" because this language is replicated in the first paragraph of the class' description. The second and third classifications are Codes 921, Furniture Store Wholesale and 922, Furniture Store Retail, staff proposes to delete "no woodworking," which has been a part of the class descriptions for some time (circa World War II). Staff has not reviewed any file assignable to either to Code 921 or to Code 922 that performed any woodworking. In other words, "woodworking" has been a non-issue.

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- For three classifications PCRB proposes to add an "Operations Also Included" segment (e.g., Code 894 discussed above; Code 925, Hardware Store - Retail) or to modify two classifications existing "Operations Also Included" segment (e.g., Code 608, Flat Cement Work; Code 855, Lumber and/or Building Materials Dealer).
- For five classifications PCRB proposes to add an "Operations Not Included Segment" (e.g., Code 919, Florist Store Retail or Wholesale; Code 923, Packaging Contract Non-Crating; Code 925) or to modify two classifications existing "Operations Not Included" segment (e.g., Code 759, Cable Television Operations; Code 911, Grocery Store Wholesale).
- Staff proposes to revise the wording for fifteen existing Guide entries. Ten of Guide entries are assigned to Code 651, Carpentry Commercial. Each of the final five Guide entries is assignable to different classification: Code 305, Carpentry Shop; Code 454, Sheet Metal Products Fabrication, N.O.C., Shop; Code 675, Machinery or Equipment Erection or Repair; Code 955, Engineering Consulting Firm; and Code 965, College or School, N.O.C.

(3C) <u>DELETIONS</u>

Staff proposes the following deletions from Section 2:

<u>Page 16, Section 2</u> of PCRB's Manual includes an explanatory paragraph and a table of expected loss factors for the five temporary staffing classifications withdrawn as PCRB classifications effective December 1, 2010. As the cited paragraph explains PCRB could <u>not</u> reassign the payroll or loss experience allocated to those classifications. Thus, PCRB published the table of expected loss factors to permit the continued use of experience allocated to one or more of the five classifications in calculating employer experience modifications. The last policy effective date for which any of the five classifications could legitimately be utilized was November 30, 2010. Experience reported under that policy would have been used in calculating an employer's 2012, 2013 and 2014 experience modifications. That policy's experience could also have been utilized for an employer's 2015 modification as an anniversary rating date change permits the use of 45 months instead of the typical 36. In other words, a November 30, 2010 policy's unit statistical report is now too old to contribute experience to current employer experience modifications. Thus, the explanatory paragraph and table are no longer useful, and both should be deleted from the Manual.

UNDERWRITING GUIDE – Staff also proposes the deletion of nine Guide entries assigned to eight different classifications. One proposed deletion is the Guide entry based upon Code 894's previous class title as discussed above. Examples of additional proposed deletions include the following:

- The Guide entry "Door Mfg. Metal" (assigned to Code 456, Metal Furniture Mfg.) contemplates the manufacture of all types of metal doors. Staff prefers a "blanket" or an all-encompassing Guide entry because of the low likelihood of having separate Guide entries citing each type of door. For that reason staff sees the additional metal door manufacturing Guide entry for "Fire Door Mfg." to be redundant and thus, proposes it deletion.
- PCRB assigns "Door Installation All Types Except Overhead Doors Commercial" to Code 651. Please see the narrative above on staff's preference for "blanket" Guide entries. Thus, staff again sees the additional commercial door installation Guide entry for "Fire Door Installation" as redundant and also proposes its deletion.
- Despite having a Code 655 Guide entry for "Oil Still Erection" Staff for at least the last thirty-five years no staff member can recall reviewing any employer performing such operations. Background reading showed the "oil still" is a piece of industrial equipment that is a part of an oil refinery's distillation unit. The scope of NCCI's Code 3719, Oil Still Erection Or Repair, shows that steel erection is merely one of the different trades needed to complete this job. For this reason staff has concluded that in the event we need to classify such a project, flexibility will be needed in assigning classifications. Thus, a single class assignment is inappropriate and the cited Code 655 Guide entry should be deleted.

Proposed Effective April 1, 2017

INFORMATION PAGE remains unchanged.

PREFACE remains unchanged.

MEMBERSHIP remains unchanged.

SECTION 1 - Underwriting Rules through SECTION 1 - Policy Preparation remain unchanged.

SECTION 1 – UNDERWRITING RULES

Rule IV – CLASSIFICATIONS

C. 11. Mercantile Businesses/Stores

Where a store or dealer sells several types of merchandise, each of which may be subject to a
different classification, such store or dealer shall be assigned on the basis of the principal
category of merchandise sold. The term "principal" means more than 50 percent of the gross
receipts. For mercantile businesses, such as stores or dealers, the single applicable store or
dealer classification is determined separately for each location.

Rule XIV - AGRICULTURAL, DOMESTIC WORKERS - RESIDENCES

D. CLASSIFICATIONS

No change to Number 1

2. Maintenance, Repair Or Construction Operations

- a. <u>The domestic services classifications (Codes 0913, 0908, 0912 and 0909)</u> include ordinary repair or maintenance of the insured's <u>premises personal residence</u> or equipment by domestic workers.
- b. Payroll developed in general building maintenance or repair by employees of a commercial owners, lessee or real estate management firm or of a business where the basic and major operations are described by classifications defined as standard exceptions shall be assigned to Code 971. Payroll developed in general building maintenance or repair by employees of an apartment house or condominium complex operator shall be assigned to Code 880. Payroll developed in general building maintenance or repair by employees of a business assigned to a classification other than the standard exceptions shall be assigned to the employer's applicable field of business classification. Assign Code 971 to payroll developed in the general building maintenance or repair by employees of a commercial building owner, lessee or real estate management firm or a business where the basic and major operations are described by classifications defined as standard exceptions.
- c. Extraordinary repairs, alterations, new construction, erection or demolition of structures shall be assigned to construction or erection classifications. Assign Code 880 to payroll developed in general building maintenance or repair by employees of an apartment house or condominium complex operator.
- d. Assign the employer's applicable field of business classification to payroll developed in general building maintenance or repair by employees of a business assigned to a classification other than the standard exceptions.
- e. Extraordinary repairs, alterations, new construction, erection or demolition of structures shall be assigned to the applicable construction or erection classifications.

SECTION 1 – Final Earned Premium Determination through SECTION 1 – Professional Employer Organizations remain unchanged.

Proposed Effective April 1, 2017

SECTION 2 – RATING VALUES

EXPERIENCE RATING PLAN EXPECTED LOSS FACTORS FOR DISCONTINUED CLASSES

When the following temporary staffing classifications were discontinued effective December 1, 2010, the experience for risks in those classifications could not be reassigned to any new or continuing classifications. For experience rating purposes the exposures and losses previously reported for the classifications listed below will continue to be used in determining experience modification factors. The following expected loss factors will apply.

	Experience Rating Plan					
Code	Expected Loss Factors Table					
No.	<u>A – 1</u>	<u>A – 2</u>	<u>A-3</u>			
544	\$4.89	\$6.23	\$7.00			
682	-6.37	-8.02	8.78			
929	- 2.66	-3.42	-3.78			
937	-5.74	-7.36	8.15			
947	-2.46	-3.15	-3.49			

SECTION 2 – DEFINITIONS

RATING SYSTEM: Includes all workers' compensation pricing programs filed by PCRB with and approved by the Insurance Commissioner. Such include but are not limited to: the assignment by PCRB of an individual business to a particular classification, the continuation or discontinuation of an entity's(ies') previous experience to the experience rating of new ownership, revision of losses used in a business' experience modification or merit rating, an individual business' eligibility for and/or the percentage of credit under the Pennsylvania Construction Classification Premium Adjustment Program, or the discount or surcharge applied to a business eligible for the Merit Rating Plan.

SECTION 2 – CLASSIFICATIONS

222 PLASTIC Articles MFG., N.O.C.

UNDERWRITING GUIDE

Artificial Marble Products Mfg.
Bag Mfg. - Plastic
Cable Mfg. - Insulated Electrical - Wire Drawing To
Be Separately Rated
Hose Mfg. - Plastic
Marble Products Mfg. - Artificial
Molding, Plastic - Of Any Product By Any Molding
Technique Other Than Injection Molding
Pipe Mfg. - Plastic
Plastic Articles Mfg., N.O.C.

Plastic Bag Mfg.
Plastic Mfg., Sheets And Rods
Plastic, Molded Products Mfg. N.O.C.
Polyurethane Foam Products Mfg.
Vanity Mfg. - Resin Poured Or Cast Type/Artificial
Marble Product
Wire Insulating - Includes Incidental Wire Stranding Wire Drawing To Be Separately Rated

Proposed Effective April 1, 2017

255 PAPER or Pulp MFG. – all kinds

UNDERWRITING GUIDE

Abrasive Paper Or Cloth Preparation Bark Peeling, In Paper Mill Building And Roofing Paper Mfg. Building Paper Mfg.

Cardboard Mfg. Emery Cloth Mfg.

Fiber (Paper) Products Mfg.

Fiberboard Mfg.

Paper Coating And Glazing - By Paper Mill

Paper Finishing - By Paper Mill

Paper Mfg. Paper Mill

Particle Board Mfg.

Photographic Film And Dry Plate Mfg.

Pipe Mfg., Fiber Pulp (Paper) Mfg.

Roofing Paper Or Roofing Felt Mfg.

Sandpaper Mfg.

305 CARPENTRY SHOP, including Planing Mill

OPERATIONS NOT INCLUDED:

No changes to Numbers 1 through 4

UNDERWRITING GUIDE

Assembled Millwork Mfg. Bark Peeling In Veneer Mill

Barrel Repair - Wood - By Specialist Contractor

Barrel Stock Mfg., No Sawmill Work

Basket Mfg. - Veneer Box Or Box Shook Mfg. Building Mfg., Portable - Wood

Carpentry Shop

Contract Packaging - Crating - In Shop

Crate Mfg. - Wood

Door Frame And Or Sash Mfg. - Wood

Door Mfg. - Wood

Fence Mfg. - Wood, Shop Only

Flooring Mfg. - Wood

Furniture Stock Mfg. - Non-Turned - By Specialist

Contractor

Hardwood Dimension And Flooring Mill, No Sawmill

Operation Keg Mfg. - Wood

Laminated Wood Building Beam And Column Mfg.

Last Block Mfg. Millwork Plant Modular Home Mfg.

Packaging, Contract - Crating - In Shop

Packing Case Mfg.

Pallet Mfg.

Panel Mfg. - Soft Wood Or Plywood

Planing Mill

Plywood Container Mfg.

Plywood Mfg., Including Veneer Mfg.

Porch Enclosure Mfg.

Prefabricated Building Mfg. - Wood, Shop Work

Railing Or Stair Mfg. - Wood Sash Mfg. - Wood

Sash, Door Or Assembled Millwork Mfg.

Shingle Mfg. - Wood, Including In Shop Staining Shingle Staining, In Shop, No Off-Premises Work

Shook Mfg.

Shuttle Mfg.

Silo Mfg. - Wood, Shop Only Staircase Or Stair Mfg. - Wood

Stave Mfg. - Wood

Structural Members, Laminated Wood - Arches.

Trusses, Timbers

Tank Building - Wood, Shop Only

Trellis Mfg. - Wood Truss Mfg. - Wood Veneer Container Mfg.

Veneer Mfg. Wirebound Box And Crate Mfg.

Wood Floor Mfg. Wooden Barrel Mfg.

Wooden Box Mfg., Except Cigar Boxes

454 SHEET METAL PRODUCTS FABRICATION, N.O.C., Shop only

Sheet metal shall or installation thereof.

Proposed Effective April 1, 2017

UNDERWRITING GUIDE

Agate Or Enamel Ware Mfg.

Aluminum Storm Sash Mfg.

Aluminum Ware Mfg. - From Sheet Aluminum

Automobile Parts Mfg., Miscellaneous Stamped Parts

Automobile Radiator Mfg. Automobile Wheel Mfg.

Barrel Or Drum Mfg. - Metal Barrel Or Drum Reconditioning Or Repairing - Metal

Bin Mfg. - Sheet Metal

Brass Products Mfg., N.O.C. - From Sheet Stock

Building Mfg., Portable - Metal, No Erection

Can Mfg., Seamed Casing Mfg. - Sheet Metal

Chimney Flashing Mfg., No Installation Work Cooking Utensil Mfg. - Steel Or Aluminum Copper Products Mfg. - From Sheet Stock

Coppersmithing - Shop Only Duct Fabrication - No Installation Work

Enamel Ware Mfg.

Flue Mfg., Stove Or Furnace - By Specialist

Contractor

Hood Mfg., Range

Hotel Kitchen Equipment Mfg.

Household Cooking Utensil Mfg.

Machine Guard Mfg. - Sheet Metal

Metal Can Mfg., Seamed

Metal Shipping Barrels, Drums, Kegs Or Pails - Used,

Dealer

Metal Spinnings Mfg.

Metal Stampings Mfg.

Metal, Sheet Goods Mfg., N.O.C.

Perforated Metal Mfg.

Radiator Mfg., Auto Restaurant Kitchen Equipment Mfg.

Sheet Metal Products Fabrication, N.O.C., Shop Only

Sign Mfg. - Metal, Shop Only - No Erection

Silo Building - Metal, Shop Only

Steel Barrel Or Drum Mfg.

Steel Drum Or Barrel Dealer, Secondhand

Storm-Window Or Window SashDoor Mfg. - Metal Or

Vinyl

Ventilator Mfg. - Sheet Metal

Wheelbarrow Mfg. - Metal

Window Sash Mfg. - Aluminum Or Vinvl

456 METAL FURNITURE or Furnishing Goods MFG., N.O.C.

Sheet metal shallassigned to Code 327.

UNDERWRITING GUIDE

Air Conditioner Or Air Conditioner Equipment Mfg. -Home Window Unit Or Central Air, Commercial Or Industrial

Aluminum Awning Mfg.

Aluminum Venetian Blind Mfg.

Appliance Mfg., Major Household Or For Commercial Establishments, Kitchen Or Laundry

Awning Mfg. - Metal, No Erection

Bedstead Mfg. - Metal

Bookcase Mfg. - Metal

Brass Bed Mfg.
Cabinet Mfg. - Sheet Metal
Chair Mfg. - Metal

Clothes Dryer Mfg., Commercial Or Household

Coffin Mfg. - Metal Door Mfg. - Metal

File Cabinet Mfg.

Fire Door Mfg.

Fireproof Equipment Mfg. - Metal

Freezer Mfg., Commercial Or Household

Furniture Mfg. - Metal

Garment Rack Mfg. - Metal

Golf Club Mfg. - Metal

Ice Cream Cabinet Mfg. Incubator Mfg. - Metal

Jalousie Or Jalousie Screen Mfg. - Metal Or Glass

Ladder Mfg. - Metal

Locker Mfg. - Metal

Metal Furniture Mfg.

Office Furniture Mfg. - Metal

Oven Mfg. - Metal Industrial Drying Ovens

Radiator Cabinet Or Shield Mfg. - Metal

Refrigerator Mfg., Commercial Or Household

Sheet Metal Aircraft Parts Mfg.

Shelving Mfg. - Metal Showcase Mfg. - Metal

Ski Mfg. - Metal

Soda Fountain Mfg.

Stove Mfg. - Sheet Metal, Commercial Or

Household

Tennis Racquet Mfg. - Metal

Trash Compactor Mfg.

Venetian Blind Mfg. - Aluminum

Ventilation Equipment Mfg.

Washing Machine Mfg., Commercial Or Household

Proposed Effective April 1, 2017

608 **FLAT CEMENT WORK**

Applicable to aground-supported concrete contractor.

OPERATIONS ALSO INCLUDED:

No change to Numbers 1 through 3

4. The coating of concrete floors (typically with an epoxy resin) by a specialist contractor.

OPERATIONS NOT INCLUDED:

No Change to Numbers 1 through 9

651 CARPENTRY - COMMERCIAL Structures

OPERATIONS NOT INCLUDED:

No change to Number 1

UNDERWRITING GUIDE

Aluminum Awning Erection - Commercial Aluminum Siding Installation - Commercial Aluminum Storm Sash Installation - Commercial Asbestos - Encapsulation Or Removal (Not Pipe Insulation)

Boarding Up Of Abandoned Buildings (Including Those Designed For Dwelling Occupancy)

Bridge Building - Wood Carpentry, N.O.C. Excluding Concrete Form Building Cooling Tower Erection, Prefabricated - Wood

Door Installation - Commercial - All Types Except -Overhead Doors

Fence Erection -- Wood - Commercial Or Residential

General Construction - Commercial

Grandstand Or Bleacher, Erection By Contractor -Portable - Wood

Greenhouse Erection

Insulation (Asbestos) - Encapsulation Or Removal (Except Pipe Insulation)

Interior Stripping/Gutting Of Buildings

Jalousie Or Jalousie Screen - Metal Or Glass, Erection Of <u>– Commercial</u>

Lead Paint Removal (From Any Non-Pipe Surface) -By Contractor

Metal Storm Sash Installation - Commercial Prefabricated Wooden Building And Structural

Member Erection

Siding Installation (Aluminum, Vinyl Or Wood) -Commercial Structures

Silo Erection - Wood

Storm Window Or Storm Door, Installation - Wood Or Metal - Commercial

Tank Erection - Wooden

Vinyl Fence Installation - Commercial or Residential

Window Screen Or Screen Door Installation - Metal Or Wood - Commercial

655 IRON ERECTION

UNDERWRITING GUIDE

Bridge Building - Metal

Bridge Painting

Cell Tower Erection – Erection Of The Tower By Contractor

Cell Tower Erection – Antenna(s) Installation, Service And/Or Repair By Contractor

Chimney Cleaning - Industrial Smokestacks

Concrete, Pre-Stressed, Erection By Contractor

Corrosion Proofing Of Chemical Tanks

Fire Escape Installation By Contractor - Outside

Gas Holder Erection

Iron Erection

Iron Or Steel Erection, Structural

Metal Furring, By Contractor

Oil Field Tank Painting

Oil Rig Or Derrick Erecting And Dismantling

Oil Still Erection

Painting Of: Bridges, Oil Field Tanks, Steel Structures

Or Tanks Ski-Lift Erection

Smokestack Or Chimney Lining - Industrial

Steel Erection, N.O.C.

Steel Frame Structure Erection

Steel Structures Painting

Steel Tank Erector

Steel Tower Erection For Cross-Country Electric Or

Telephone Lines

Swimming Pool Installation - Iron Or Steel Tank Erection - Steel

Tank Painting
Water Tank Painting

Welding - Structural Steel

Windmill Erection - Metal

Proposed Effective April 1, 2017

666 PLATE and Wire GLASS INSTALLATION

OPERATIONS NOT INCLUDED:

No change to Number 1

UNDERWRITING GUIDE

Glass Door Installation Glass Installer, Except Automobile Glazier, Away From Shop Glazing

Mirror Installation Plate Glass Installation Wire Glass Installation

675 MACHINERY or EQUIPMENT ERECTION or REPAIR

Applies to the or hoisting systems.

UNDERWRITING GUIDE

Acetylene Gas Machine Installation Conveyor Or Conveyor Belt Installation Conveyor Oven Installation, Service Or Repair Crane Or Derrick Installation, Service Or Repair -Permanently-Sited

Dismantling, Installation Or Service Or Repair Of Machinery Or Industrial Equipment, By Contractor Door Installation, Overhead - Wood Or Metal

Electrical Apparatus, Machinery Or Motor Installation Or Field Repair

Elevator Erection, Service Or Repair Escalator Installation. Service Or Repair

Gasoline Station Equipment Installation (Including Excavation) Or Repair

Hoist Installation, Service Or Repair - Permanently-

Industrial Crane Installation, Service Or Repair -Permanently-Sited

Installation Of Hod Hoists
Installation Or Dismantling Of Machinery And Industrial Equipment, By Contractor

Laundry Equipment Installation, Service Or Repair -Industrial

Machine Belting Installation Or Repair Machinery Erection Service Or Repair

Machinery Or Industrial Equipment Installation, Service Or Repair Or Dismantling, By Contractor Millwrighting

Monorail System Installation (Except For Public Transportation)

Oven (Conveyor) Installation, Service Or Repair

Overhead Door Installation
Pipefitting, Installation Of Apparatus Or Machinery Outside Of Buildings

Pump Installation, Service Stations

Pump, Air And Gas Compressor, And Pumping Equipment - Installation, Service Or Repair

Safe Installation

Scaffold Sale, Rental Or Erection, By Specialist Contractor

Scale Installation Or Adjustment, Platform Or Beam

Tank Installation, Gas Stations

Textile Machinery Installation, Service Or Repair

759 CABLE TELEVISION OPERATIONS

Applicable to FCC......to subscribing customers.

OPERATIONS ALSO INCLUDED:

No Change to Number 1

OPERATIONS NOT INCLUDED:

- 1. Assign Code 936 to separately staffeding broadcasting studios and/or separate crews engaged in the presentation and/or filming of news and events.
- 2. Separately classify contractors......as follows: No Changes to a or b.
 - c. Assign Code 660 to payroll developed in the hooking up or servicing a customer (including installing or replacing the lateral line) from the pole to the customer's building and/or running cable in the customer's building).
- 3. Assign Code 757 to a business principally engaged in providing telephone services.

Proposed Effective April 1, 2017

801 STABLE, Livestock commission merchant or stockyard not associated with slaughterhouses

UNDERWRITING GUIDE

Auctioneer, Livestock Boarding Stable Breeding Farm - Horse

Carriage Tours Or Taxis (Horse Driven)

Cattle Auctioneer Cattle Dealer

Farrier (Horse Shoeing By Specialist Contractor) Horse Breeding Farm Or Boarding/Training Stable

Horse Driven Carriage Tours Or Taxis

Horse Shoeing By Specialist Contractor

Jockey - Employed By A Horse Breeding Farm Or

Boarding/Training Stable

Livestock Commission Merchant

Livestock Dealer Racing Stable Riding Academy Sales Stable Stable

Stockyard

Therapeutic Riding Center

855 **LUMBER** and/or **BUILDING MATERIAL DEALER**

Applicable to establishments......lumber/building material dealer.

OPERATIONS ALSO INCLUDED:

No Change to Numbers 1 or 2.

3. The sale and mounting of door hardware onto a wood or metal door by a door distributor. No Change to Numbers 4 or 5.

OPERATIONS NOT INCLUDED:

No Change to Numbers 1 through 3.

UNDERWRITING GUIDE

Aggregates Dealer

Asphalt Mixing Plant - Operated By Dealer

Building Material Dealer, New

Building Materials Dealer, Secondhand Cemetery Monument Or Memorial, Cutting,

Engraving And/Or Polishing

Cinder Dealer

Commercial Lumber Yard

Concrete Dealer, Ready-Mixed

Concrete Mixing

Concrete Pumping Services - By Independent

Contractor

Cut Stone Or Stone Products Mfg.

Door Or Window Distributor

Dry Ice Dealer

Fence Dealer - All Types

Grain Elevator Operation

Heat Treating of Wood Packaging Material

(Including Pallets)-By Specialist Contractor

Humus Or Topsoil Dealer - No Excavation

Ice Dealer - No Mfg.

Insulation Dealer

Kiln Drying of Lumber - No Sawmill Operations

Landscaping Supplies Dealer (e.g., Mulch, Topsoil

Or Stone)

Log Dealer – No Logging or Sawmill Operations

Lumber Cutting, Incidental Cutting To Size By

Lumber Yard Lumber Dealer

Lumber Yard, Secondhand Material

Manure Dealer

Marble Cutting And Polishing

Metal Road Plate Rental

Millwork Glazing, Not Performed By Millwork Plant

Millwork, Hand Assembling

Monument Or Memorial (Cemetery) Cutting,

Engraving And/Or Polishing
Mortar Mfg., No Construction Work

Mulch Dealer

Non-Mobile & Self-Propelled Construction

Equipment - Rental Or Sale

Paving Mixtures Mfg.

Peat Moss Dealer

Plywood Dealer

Ready-Mixed Concrete Dealer

Rental Or Sale Of Non-Mobile & Self-Propelled

Construction Equipment

Sash. Door Or Finished Millwork Dealer

Sawdust Dealer

Secondhand Building Material Dealer

Soapstone Products Mfg.

Stone Cutting Or Polishing - Not By A Mine Or

Quarry Operator
Topsoil Or Humus Dealer - No Excavation

Vanities Assembly - Marble

Window Or Door Distributor

Wood Dealer, Kindling And Firewood

Wood Preserving

Proposed Effective April 1, 2017

858 FERROUS SCRAP METAL DEALER

Applicable to businesses.....employer's gross receipts.

OPERATIONS ALSO INCLUDED:

1. Businesses principally engaged in collecting and handling ferrous scrap and also performing automobile dismantling to recover saleable used auto parts.

894 <u>ALTERNATIVE</u> SCHOOL FOR DISTURBED (Or Delinquent) CHILDREN – all employees including office

Applicable to employers operating educational facilities for youth who <u>cannot learn effectively</u> <u>cope</u> in or who have been removed from the standard school setting. The students may be referred by school districts, youth services or other agencies because of <u>intellectual and/or developmental disability or</u> behavior problems (e. g., truancy, drug or alcohol abuse and/or violent or destructive behavior). <u>The facility may be a day school or a boarding school</u>.

Also applicable to employers who operate educational facilities for court adjudicated <u>youth</u> delinquents. Attendance in such facility may in some cases be mandatory in lieu of prison sentences and is a guarded environment with strict disciplinary rules. An educational facility for court adjudicated youth is operated in a guarded environment with strict disciplinary rules. Attendance in such facility may be court mandated in lieu of a prison sentence.

Further included are employers who operate educational facilities for disturbed children diagnosed with an intellectual and/or developmental disability or psychological and behavior issues. Such include but are not necessarily limited to dependent, neglected or abused children or children who have demonstrated social and/or emotional disturbances, have neurological impairments or who have been diagnosed as developmentally delayed.

The academic curriculumhigh school diploma.

OPERATIONS ALSO INCLUDED:

1. Student dormitories and/or residential facilities operated at the same or contiguous location.

OPERATIONS NOT INCLUDED:

Assign the applicable residential facility classification to separately-located (not on the employer's campus) and staffed residential facilities for children.

UNDERWRITING GUIDE

Alternative School
School For Court-Adjudicated Youths
School For Children With Intellectual or Developmental Disability
School For Disturbed Or Delinguent Children

907 FRUIT OR VEGETABLE DEALER – Wholesale

Applies to dealers......and/or frozen foods.

Proposed Effective April 1, 2017

Where a dealer sells several types of merchandise, each of which may be subject to a different classification, such dealer shall be assigned on the basis of the principal category of merchandise sold. The term "principal means more than 50% of the gross receipts.

OPERATIONS NOT INCUDED:

No change to Numbers 1 or 2.

911 GROCERY – Wholesale

Applies to dealers.....herbs, spices or tea.

Where a dealer sells several types of merchandise, each of which may be subject to different classification, such dealer shall be assigned on the basis of the principal category of merchandise sold. The term "principal" means more than 50 percent of the gross receipts.

OPERATIONS NOT INCLUDED:

- 1. Wholesale dealers principally engaged in selling fresh fruits or vegetables shall be assigned to Code 907. Assign Code 821 to a wholesale dealer principally engaged in selling beer in bottles, cans, kegs or barrels and/or soft drinks in bottles or cans.
- 2. Wholesale dealers principally engaged in selling beer in bottles, cans, kegs or barrels and/or soft drinks in bottles or cans shall be assigned to Code 821. Assign Code 907 to a wholesale dealer in fruits or vegetables or to a fruit or vegetable packer unrelated to a cannery.
- 3. Wholesale dealers principally engaged in candling or distributing eggs shall be assigned to Code 924. Assign Code 924 to a wholesale dealer principally engaged in candling and/or distributing eggs.
- 4. For bakery products distribution see the separate entry in the General Auditing & Classification Information See the "Bakery Products Distribution" entry in the General Auditing & Classification Information for the classification applicable to a business so principally engaged.

917	GROCERY	STORE -	Retail	including	meat,	poultry,	fish,	pharmacy	and	produce
departi	nents .									

Applicable to businesses	defined helow
Applicable to businesses	denned below

A supermarket is principally engaged in the retail sale of groceries, fresh fruits, vegetables, dairy products, bakery products, frozen foods and in addition thereto will have a meat department that sells fresh or cured meat, fish and/or poultry. A typical supermarket will also sell other merchandise including but not necessarily limited to: soft drinks, soap and other household cleaning items, paper products and/or cigarettes. A supermarket that is a "super center" may also sell non-grocery merchandise including but not necessarily limited to: cosmetics, toiletries, stationery products, books, greeting cards, women's hosiery, non-prescription drugs or kitchen supplies (e. g., pots, pans or pot holders). A "super center" may further rent videos and/or DVDs.

A convenience grocer........or non-prescription drugs.

OPERATIONS ALSO INCLUDED:

No Change to Numbers 1 or 2

OPERATIONS NOT INCLUDED:

No Change to Numbers 1 or 2

Proposed Effective April 1, 2017

919 FLORIST STORE – Retail or Wholesale

Applies to a business.....interior living, potted plants.

Employers who raise, in fields or under glass, flowers to be marketed on a commercial basis as cut flowers or living plants are assigned to Code 0011. Stores or outlets of such employers at the same or contiguous location may be separately classified by Code 919, provided there is no interchange of labor between the store or outlet and the raising of flowers, and the store or outlet is located in a physically separate area or department.

Where a store sells several types of merchandise, each of which may be subject to a different classification, such store shall be assigned on the basis of the principal category of merchandise sold. The term "principal" means more than 50% of the gross receipts.

OPERATIONS NOT INCLUDED:

- 1. A garden supply business principally engaged in the sale of fertilizer, sod, grass seed, flower pots, birdbaths and statuary with incidental potted plants, trees, shrubs, bulbs or bedding plants shall be assigned to the N.O.C. store classification, depending on whether the sales are principally to retail customers (Code 928) or wholesale customers (Code 924). Assign Code 0011 to a business principally engaged in raising flowers in fields or under glass to be marketed on a commercial basis as cut flowers or living plants. Stores operated by such a business at the same or contiguous location may be separately classified to Code 919 provided the employer fulfills the multiple enterprise criteria discussed in Rule IV, C. 3. a. 2. of this Manual. The store must be operated in a physically separate work area with no interchange of labor between the store and the flower raising.
- 2. A business principally engaged in the arranging, assembling and/or the wholesale selling of artificial or dried flowers shall be assigned to Code 924. Assign Code 012 to a business principally engaged as a landscape contractor or performing lawn maintenance or similar services.
- Assign Code 0013 to a A business principally engaged in the raising of trees (including Christmas trees), shrubs, bushes, hedges and other outdoor living/growing plants-shall be assigned to Code 0013.
- 4. A business principally engaged as a landscape contractor or performing lawn care maintenance or other similar services shall be assigned to Code 012. Assign Code 917 to a business principally engaged in making and delivering cut fruit or vegetable arrangements.
- 5. A garden supply business principally engaged in the sale of fertilizer, sod, grass seed, flower pots, birdbaths and statuary with incidental sales of potted plants, trees, shrubs, bulbs or bedding plants shall be assigned to the applicable N.O.C store classification, depending on whether the sales are principally to retail customers (Code 928) or to wholesale customers (Code 924). For further information please see "Wholesale/Retail Mail Order House Or Internet Sales Definitions" in the General Auditing & Classification Information section of this Manual.
- 6. Assign Code 924 to a business principally engaged in the arranging, assembling and/or the wholesale selling of artificial or dried flowers.

921 FURNITURE STORE - Wholesale - no woodworking

922 FURNITURE STORE - Retail - All Employees Except Office - no woodworking

Applies to a retail......table sales – Retail.

Proposed Effective April 1, 2017

923 PACKAGING – CONTRACT – NON-CRATING

Applicable to businesses principally engaged in packaging or repacking repackaging merchandise owned by unrelated customers as a contract service. Such includes but is not necessarily limited to: cosmetics, toiletries, pharmaceuticals, soaps, cleaning agents or hardware. Assign Codes 305 to payroll developed by separate staff in a physically separate works area in the preparation and crating of any type of merchandise for shipment (in shop as a contract service). Crating and packaging of any type at customer locations or the repackaging of explosives shall be classified as provided in this Manual.

OPERATIONS NOT INCLUDED:

- Assign Code 305 to a specialist crating contractor or to payroll developed by separate staff in a
 physically separate department of a packaging contractor crating any type of merchandise for
 shipment.
- 2. Assign Code 813 to payroll developed by a contractor engaged in either crating or packaging of any type at customer locations.
- 3. Assign Code 4777 to payroll developed by a contractor packaging or repackaging explosives.

925 HARDWARE STORE – Retail

Applies to retail stores principally engaged in selling hardware. The term hardware as used in this classification includes but is not necessarily limited to: nails, screws, bolts, washers, gaskets, brackets, locks, hinges, electrical outlet boxes, switches, fuses, plugs, sockets, hand or portable electric tools, plumbing fixtures, paint, small household appliances, radios, stereo equipment, televisions, video and/or audio equipment, kitchenware, garden tools and equipment such as lawn mowers and snow blowers. Such business may also sell a variety of non-hardware items such as wallpaper and allied supplies, china, glassware, sporting goods or automobile accessories or parts, make keys, sharpen saws, repair storm windows and/or screens and/or rent floor scraping or polishing machines, rug or upholstery cleaning machines and similar equipment.

In addition, hardware stores may also make keys, sharpen saws or repair storm windows and screens and sell a wide variety of non-hardware items such as wallpaper and allied supplies, china, glassware, sporting goods or automobile accessories or parts.

Such stores may also rent floor scraping or polishing machines, rug and upholstery cleaning machines and similar equipment.

Other types of retail stores or operations assigned to this classification are:

Bicycle Stores - including rental and incidental repair work.

Locksmiths - including installation, repair or replacement of locks in existing buildings.

Lawn mower sales and service (including riding type).

Where a store sells several types of merchandise, each of which may be subject to a different classification, such store shall be assigned on the basis of the principal category of merchandise sold. The term "principal" means more than 50% of the gross receipts.

OPERATIONS ALSO INCLUDED:

- 1. Bicycle Stores including rental and incidental repair work
- 2. Locksmiths including installation, repair or replacement of locks in existing buildings.
- 3. Lawn mower sales or service (including riding type).

Proposed Effective April 1, 2017

OPERATIONS NOT INCLUDED:

Except as provided for above, separately staffed installation, service or repair operations shall be separately classified including but not necessarily limited to the examples listed below:

The service or repair of televisions, video and/or audio equipment shall be assigned to Code 966.

The service or repair of major household appliances shall be assigned to Code 662.

- 1. Except as provided for above separately staffed service or repair operations shall be separately classified including but not necessarily limited to the examples below:
 - a. Assign Code 662 to the service or repair of major household appliances...
 - b. Assign Code 966 to the service or repair of televisions, video and/or audio equipment.
- 2. Assign Code 855 to a business principally engaged in the retail sale of lumber and/or building materials.
- 3. Assign Code 926 to a business principally engaged in the wholesale sale/distribution of hardware.

926 HARDWARE STORE – Wholesale

Applies to dealers......or electrical supplies.

Also includes "ship chandlers" who are dealers in ship supplies and equipment, such as engine room equipment, lifeboat supplies, navigational instruments, deck gear or other ship stores.

Other types of risks included in this classification are wholesale dealers in the following articles:

- 1.Radio or Television Parts
- 2.Appliance Parts (for example, washers, dryers, window-unit air conditioners or refrigerators
 - 3. Aircraft Parts and Accessories
 - 4. Welding Supplies, such as bottled gases, torches, welding rods or face masks
 - 5.Cutlery
 - 6.Sewing Machine Heads or Parts

When a store sells several types of merchandise, each of which may be subject to a different classification, such store shall be assigned on the basis of the principal category of merchandise sold. The term "principal" means more than 50 percent of gross receipts.

OPERATIONS NOT INCLUDED:

- 1. Wholesale dealers principally engaged in selling wire rope or cable assign to Code 857. Assign Code 855 to a retail and/or wholesale business principally engaged in the retail and/or wholesale sale of building materials (e. g., roofing including shingles, siding, wallboard, bricks and/or lumber).
- 2. Retail or wholesale establishments principally engaged in selling building materials such as reofing (including shingles), siding, wallboard, brick and/or lumber assign to Code 855. Assign Code 857 to a business principally engaged in the wholesale sale of cable or wire rope.
- 3. Wholesale dealers principally engaged in selling plumbing supplies or pipe shall be assigned to Code 885. Assign Code 885 to a business principally engaged in the wholesale sale of plumbing supplies or pipes.
- 4. Wholesale dealers principally engaged in selling electrical supplies (e.g., electric wire, fuses, circuit breakers) shall be assigned to Code 886. Assign Code 886 to a business principally engaged in the wholesale sale of electrical supplies (e. g., electric wire, fuses, and/or circuit breakers).

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UNDERWRITING GUIDE

<u>Aircraft Parts And/Or Accessories Dealer</u> Cutlery Dealer

Agricultural Implement Dealer - Other Than Farm Machinery

Appliance Parts Dealer

Audio/Video Equipment Dealer - Wholesale

Cabinet Dealer - Wholesale

Ceramic Tile Dealer - Wholesale

Electrical Appliance Dealer - Small Appliances - Wholesale

Electrical Machinery Or Equipment Dealer - Wholesale

Fire Extinguisher - Sales And/Or Service - Wholesale

Glass Dealer - No Mfg., Glass Bending, Beveling, Grinding, Silvering Or Installation

Hardware Store - Wholesale

Hot Tub Or Spa Dealer - Wholesale

Household Appliances Dealer, Small - Wholesale Household Vacuum Cleaner Dealer - Wholesale Janitorial Supply Dealer - Wholesale

Oil And/Or Gas Well Equipment Dealer Or Rental Paint Dealer - Wholesale

Radio, Television, Stereophonic Or High Fidelity Equipment, Parts Or Accessories Dealer -Wholesale

Sewing Machine Dealer - Wholesale

Ship Chandler

Stereophonic Or High Fidelity Equipment Dealer - Wholesale

Television, Radio, Stereophonic Or High Fidelity Equipment Dealer - Wholesale

Tile Dealer – Ceramic – Wholesale Vacuum Cleaner Dealer - Wholesale Video/Audio Equipment Dealer - Wholesale

Welding Equipment Or Supply Dealer

934 AUTOMOBILE PARTS AND ACCESSORY STORE – Retail and/or Wholesale

An auto parts store that also provides automobile repair services shall have payroll divided with Code 815 provided the following conditions are fulfilled: the new and/or used auto parts/accessories sales and the automobile repair services are conducted in physically separate work areas by separate employee crews and the majority of the new and/or used auto parts/accessories sold must be sold to others and are neither installed nor used by the insured for repair services. If both operations are conducted and these conditions are not met, then payroll developed in both the new and/or used auto parts and accessories sales and auto repair services shall be assigned to Code 815.

Please refer to theseparate employee crew.

OPERATIONS NOT INCLUDED:

No Change

UNDERWRITING GUIDE

Auto Parts Dealer - Wholesale Automobile Accessory Store Automobile Body Accessories Dealer Automobile Paint Dealer Automobile Parts Store Automobile Paint Dealer Motor Vehicle Parts And Accessory Dealer Tire Dealer - Wholesale

955 ENGINEERING CONSULTING FIRM, mechanical, civil, electrical or mining engineering consulting firms - all employees including office.

OPERATIONS ALSO INCLUDED:

No change to Number 1

OPERATIONS NOT INCLUDED:

No change to Numbers 1 through 4

Proposed Effective April 1, 2017

UNDERWRITING GUIDE

Air Conditioning: Non-Portable, Air Flow Testing And Balancing - By Specialist Contractor Analytical Chemical Firm

Art Conservation, Preservation Or Restoration - By Specialist Contractor

Assaying - By Specialist Contractor

Book Conservation - By Specialist Contractor

Civil Consulting Engineering Firm

Consulting Engineering Firm

Dermatological Lab - Testing Cosmetics - By Specialist Contractor

Document Conservation - Paper - By Specialist Contractor

Electrical Consulting Engineering Firm

Engineering Consulting Firm - All Types Of Engineering

Geophysical Exploration

Mechanical Consulting Engineering Firm

Mining Consulting Engineering Firm

Non-Destructive Testing - All Kinds - By Specialist Contractor

Paper Document Conservation - By Specialist Contractor

Research And Development (Including Prototypes) - By Specialist Contractor

Land Surveying - By Specialist Contractor

Testing - Non-Destructive - All Kinds - By Specialist Contractor

959 VETERINARIANS, including employers raising and caring for non-farm domestic animals.

UNDERWRITING GUIDE

Animal Raising - Non-Farm Domestic Animals Artificial Insemination Of Animals

Bee Raising

Breeding Of Animals, Non-Farm Domestic

Dog Kennel

Dog Obedience Classes

Dog Walking and/or Pet Sitting Service(s) - By

Contractor

Hospital, Veterinary

Laboratory Animal Breeding Or Raising (Rats, Mice, Guinea Pigs, Rabbits, Etc.)

Livestock Tattooing, By Contractor

Pet Sitting and/or Dog Walking Service(s) - By Contractor

Poultry Vaccination, Debeaking And Sexing, By Contractor

Society For Prevention Of Cruelty To Animals

Tattooing, Livestock, By Contractor

Veterinarian

Veterinary Hospital

Worm Raising

965 COLLEGE OR SCHOOL, N.O.C. – all employees including office

OPERATIONS ALSO INCLUDED:

No change to Numbers 1 through 4

OPERATIONS NOT INCLUDED:

No change to Numbers 1 through 9

UNDERWRITING GUIDE

Academic Tutoring Service By Independent Provider

Aircraft Trade School, Except Flying School

Charter School

College Or School, N.O.C.

Computer Training School

Cyber School

Dance Studio, Not Operated In Conjunction With Dance Hall

English As A Second Language Courses By Specialist Contractor

Foreign Language Courses By Specialist Contractor

Music Lessons By Specialist Contractor School District - Public, Private Or Parochial

School, Aircraft, All Employees Except Flight Crew

School, Trade Or Vocational

Trade School

Tutoring Service (In Academic Subjects) By Independent Contractor

Union Trade School

University

Vocational Educational Institution

Proposed Effective April 1, 2017

969 AMUSEMENT, OUTDOOR: fairs, exhibitions, amusement parks or any outdoor amusement that is permanently sited.

OPERATIONS ALSO INCLUDED:

No change to Numbers 1 or 2

OPERATIONS NOT INCLUDED:

No change to Numbers 1 through 6

UNDERWRITING GUIDE

Amusement Park

Amusements, Outdoor - See Entry By Topical

Name

Arboretum - Open To Public Exhibition

Archery Range - Outdoor Athletic Parks Operation

Ball Or Dart Throwing At Targets

Baseball Batting Range

Botanical Gardens - Open to Public Exhibition

Cave, Exhibition

Club, Swim - Outdoor Club, Tennis - Outdoor

Exhibition - Outdoor

Exhibition Garden

Fair - Permanently Sited

Fishing Pond, Public

Garden - Open To Public Exhibition

Golf Course - Miniature

Golf Driving Range

Gun Range - Private Or Public - Outdoor

Horse Show

Jockey - Employed By A Race Track

Kiddie Rides - All Operations - Permanently Sited

Miniature Golf Course

Paintball Game Playing Facilities - Outdoor

Park, N.O.C.

Pitch And Putt Golf Course

Race Track Operation

Recreational Facility Or Amusement Devices,

Outdoor - See Entry By Topical Name

Rock Climbing Wall Facility - Outdoor

Rowing Club

Shooting Range - Private Or Public - Outdoor

Skating Rink - Outdoor

Skeet, Sporting Clays, Or Trapshooting Clubs Or

Public Ranges

Ski Tow Operation

Stadium Operation - Outdoor - By Contractor Or

Owner

Swim Club - Outdoor

Swimming Pool, Public Or Private - Outdoor

Tennis Club - Outdoor

Tennis Court, Public - Outdoor

997 UNDERTAKERS

UNDERWRITING GUIDE

Crematory Operation Funeral Director

Pet Cremation Service - No Veterinary Services

Undertaker

AIRCRAFT OPERATION - transportation of personnel in the business of an employer not otherwise engaged in aircraft operations - all members of the flying crew

Applicable to the payroll.......such classification shall apply.

Assign the payroll and losses of employees who are transported as passengers (and who are not members of the flying crew) to their normal applicable classification.

OPERATIONS NOT INCLUDED:

Separately rate commercial aircraft operation as provided for in this Manual.

Commercial aircraft operation to be separately rated.

Proposed Effective April 1, 2017

SECTION 2 - Underwriting Guide through SECTION 6 - Merit Rating Plan remain unchanged

Proposed Effective April 1, 2017

INFORMATION PAGE remains unchanged.

PREFACE remains unchanged.

MEMBERSHIP remains unchanged.

SECTION 1 - Underwriting Rules through SECTION 1 - Policy Preparation remain unchanged.

SECTION 1 – UNDERWRITING RULES

Rule IV – CLASSIFICATIONS

C. 11. Mercantile Businesses/Stores

1. Where a store or dealer sells several types of merchandise, each of which may be subject to a different classification, such store or dealer shall be assigned on the basis of the principal category of merchandise sold. The term "principal" means more than 50 percent of the gross receipts. For mercantile businesses, such as stores or dealers, the single applicable store or dealer classification is determined separately for each location.

Rule XIV - AGRICULTURAL, DOMESTIC WORKERS - RESIDENCES

D. **CLASSIFICATIONS**

No change to Number 1

2. Maintenance, Repair Or Construction Operations

- a. The domestic services classifications (Codes 0913, 0908, 0912 and 0909) include ordinary repair or maintenance of the insured's personal residence or equipment by domestic workers.
- b. Assign Code 971 to payroll developed in the general building maintenance or repair by employees of a commercial building owner, lessee or real estate management firm or a business where the basic and major operations are described by classifications defined as standard exceptions.
- c. Assign Code 880 to payroll developed in general building maintenance or repair by employees of an apartment house or condominium complex operator.
- d. Assign the employer's applicable field of business classification to payroll developed in general building maintenance or repair by employees of a business assigned to a classification other than the standard exceptions.
- e. Extraordinary repairs, alterations, new construction, erection or demolition of structures shall be assigned to the applicable construction or erection classifications.

SECTION 1 – Final Earned Premium Determination through SECTION 1 – Professional Employer Organizations remain unchanged.

Proposed Effective April 1, 2017

SECTION 2 – DEFINITIONS

RATING SYSTEM: Includes all workers' compensation pricing programs filed by PCRB with and approved by the Insurance Commissioner. Such include but are not limited to: the assignment by PCRB of an individual business to a particular classification, the continuation or discontinuation of an entity's(ies') previous experience to the experience rating of new ownership, revision of losses used in a business' experience modification or merit rating, an individual business' eligibility for and/or the percentage of credit under the Pennsylvania Construction Classification Premium Adjustment Program, or the discount or surcharge applied to a business eligible for the Merit Rating Plan.

SECTION 2 – CLASSIFICATIONS

222 PLASTIC Articles MFG., N.O.C.

UNDERWRITING GUIDE

Artificial Marble Products Mfg.
Bag Mfg. - Plastic
Cable Mfg. - Insulated Electrical - Wire Drawing To
Be Separately Rated
Hose Mfg. - Plastic
Marble Products Mfg. - Artificial
Molding, Plastic - Of Any Product By Any Molding
Technique Other Than Injection Molding
Pipe Mfg. - Plastic
Plastic Articles Mfg., N.O.C.

Plastic Bag Mfg.
Plastic Mfg., Sheets And Rods
Plastic, Molded Products Mfg. N.O.C.
Vanity Mfg. - Resin Poured Or Cast Type/Artificial
Marble Product
Wire Insulating - Includes Incidental Wire Stranding Wire Drawing To Be Separately Rated

255 PAPER or Pulp MFG. – all kinds

UNDERWRITING GUIDE

Abrasive Paper Or Cloth Preparation Bark Peeling, In Paper Mill Building And Roofing Paper Mfg. Building Paper Mfg. Cardboard Mfg. Emery Cloth Mfg. Fiber (Paper) Products Mfg. Fiberboard Mfg. Paper Coating And Glazing - By Paper Mill Paper Finishing - By Paper Mill Paper Mfg. Paper Mill Particle Board Mfg. Photographic Film And Dry Plate Mfg. Pipe Mfg., Fiber Pulp (Paper) Mfg. Roofing Paper Or Roofing Felt Mfg. Sandpaper Mfg.

305 CARPENTRY SHOP, including Planing Mill

OPERATIONS NOT INCLUDED:

No changes to Numbers 1 through 4

Proposed Effective April 1, 2017

UNDERWRITING GUIDE

Assembled Millwork Mfg. Bark Peeling In Veneer Mill

Barrel Repair - Wood - By Specialist Contractor

Barrel Stock Mfg., No Sawmill Work

Basket Mfg. - Veneer Box Or Box Shook Mfg. Building Mfg., Portable - Wood

Carpentry Shop

Contract Packaging - Crating - In Shop

Crate Mfg. - Wood

Door Frame Or Sash Mfg. - Wood

Door Mfg. - Wood Fence Mfg. - Wood, Shop Only

Flooring Mfg. - Wood

Furniture Stock Mfg. - Non-Turned - By Specialist

Contractor

Hardwood Dimension And Flooring Mill, No Sawmill

Operation

Kea Mfa. - Wood

Laminated Wood Building Beam And Column Mfg.

Last Block Mfg. Millwork Plant Modular Home Mfg.

Packaging, Contract - Crating - In Shop

Packing Case Mfg.

Pallet Mfg.

Panel Mfg. - Soft Wood Or Plywood

Planing Mill

Plywood Container Mfg.

Plywood Mfg., Including Veneer Mfg.

Porch Enclosure Mfg.

Prefabricated Building Mfg. - Wood, Shop Work

Railing Or Stair Mfg. - Wood Sash Mfg. - Wood

Sash, Door Or Assembled Millwork Mfg.

Shingle Mfg. - Wood, Including In Shop Staining Shingle Staining, In Shop, No Off-Premises Work

Shook Mfg.

Shook Mig.
Shuttle Mfg.
Silo Mfg. - Wood, Shop Only
Staircase Or Stair Mfg. - Wood

Stave Mfg. - Wood

Structural Members, Laminated Wood - Arches,

Trusses, Timbers

Tank Building - Wood, Shop Only

Trellis Mfg. - Wood Truss Mfg. - Wood Veneer Container Mfg.

Veneer Mfg.

Wirebound Box And Crate Mfg.

Hotel Kitchen Equipment Mfg.

Metal Can Mfg., Seamed

Metal Spinnings Mfg.

Metal Stampings Mfg.

Perforated Metal Mfg.

Dealer

Household Cooking Utensil Mfg.

Machine Guard Mfg. - Sheet Metal

Metal, Sheet Goods Mfg., N.O.C.

Radiator Mfg., Auto Restaurant Kitchen Equipment Mfg.

Metal Shipping Barrels, Drums, Kegs Or Pails - Used,

Sheet Metal Products Fabrication, N.O.C., Shop Only

Wood Floor Mfg. Wooden Barrel Mfg.

Wooden Box Mfg., Except Cigar Boxes

454 SHEET METAL PRODUCTS FABRICATION, N.O.C., Shop only

Sheet metal shall or installation thereof.

UNDERWRITING GUIDE

Agate Or Enamel Ware Mfg.

Aluminum Ware Mfg. - From Sheet Aluminum

Automobile Parts Mfg., Miscellaneous Stamped Parts

Automobile Radiator Mfg.

Automobile Wheel Mfg.

Barrel Or Drum Mfg. - Metal Barrel Or Drum Reconditioning Or Repairing - Metal

Bin Mfg. - Sheet Metal

Brass Products Mfg., N.O.C. - From Sheet Stock

Building Mfg., Portable - Metal, No Erection

Can Mfg., Seamed Casing Mfg. - Sheet Metal

Chimney Flashing Mfg., No Installation Work

Cooking Utensil Mfg. - Steel Or Aluminum Copper Products Mfg. - From Sheet Stock

Coppersmithing - Shop Only Duct Fabrication - No Installation Work

Enamel Ware Mfg.

Contractor Hood Mfg., Range

Flue Mfg., Stove Or Furnace - By Specialist

Silo Building - Metal, Shop Only Steel Barrel Or Drum Mfg.

Steel Drum Or Barrel Dealer, Secondhand Window Or Window Sash Mfg. - Metal Or Vinyl

Sign Mfg. - Metal, Shop Only - No Erection

Ventilator Mfg. - Sheet Metal

Wheelbarrow Mfg. - Metal

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456 METAL FURNITURE or Furnishing Goods MFG., N.O.C.

Sheet metal shallassigned to Code 327.

UNDERWRITING GUIDE

Air Conditioner Or Air Conditioner Equipment Mfg. -Home Window Unit Or Central Air, Commercial Or Industrial

Aluminum Awning Mfg.

Aluminum Venetian Blind Mfg.

Appliance Mfg., Major Household Or For

Commercial Establishments, Kitchen Or Laundry

Awning Mfg. - Metal, No Erection

Bedstead Mfg. - Metal Bookcase Mfg. - Metal

Brass Bed Mfg. Cabinet Mfg. - Sheet Metal

Chair Mfg. - Metal

Clothes Dryer Mfg., Commercial Or Household

Coffin Mfg. - Metal Door Mfg. - Metal File Cabinet Mfg.

Fireproof Equipment Mfg. - Metal

Freezer Mfg., Commercial Or Household Furniture Mfg. - Metal Garment Rack Mfg. - Metal Golf Club Mfg. - Metal

Ice Cream Cabinet Mfg. Incubator Mfg. - Metal

Jalousie Or Jalousie Screen Mfg. - Metal Or Glass

Ladder Mfg. - Metal Locker Mfg. - Metal Metal Furniture Mfg.

Office Furniture Mfg. - Metal

Oven Mfg. - Metal Industrial Drying Ovens Radiator Cabinet Or Shield Mfg. - Metal Refrigerator Mfg., Commercial Or Household

Sheet Metal Aircraft Parts Mfg.

Shelving Mfg. - Metal Showcase Mfg. - Metal Ski Mfg. - Metal

Soda Fountain Mfg. Stove Mfg. - Sheet Metal, Commercial Or

Household

Tennis Racquet Mfg. - Metal Trash Compactor Mfg. Venetian Blind Mfg. - Aluminum Ventilation Equipment Mfg.

Washing Machine Mfg., Commercial Or Household

608 FLAT CEMENT WORK

Applicable to aground-supported concrete contractor.

OPERATIONS ALSO INCLUDED:

No change to Numbers 1 through 3

4. The coating of concrete floors (typically with an epoxy resin) by a specialist contractor.

OPERATIONS NOT INCLUDED:

No Change to Numbers 1 through 9

651 CARPENTRY - COMMERCIAL Structures

OPERATIONS NOT INCLUDED:

No change to Number 1

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UNDERWRITING GUIDE

Aluminum Awning Erection - Commercial Aluminum Siding Installation - Commercial Aluminum Storm Sash Installation - Commercial Asbestos - Encapsulation Or Removal (Not Pipe Insulation)

Boarding Up Of Abandoned Buildings (Including Those Designed For Dwelling Occupancy)

Bridge Building - Wood
Carpentry, N.O.C. Excluding Concrete Form Building Cooling Tower Erection, Prefabricated - Wood Door Installation - Commercial - All Types Except Overhead Doors

Fence Erection – Wood – Commercial Or Residential General Construction - Commercial

Grandstand Or Bleacher, Erection By Contractor -Portable - Wood

Greenhouse Erection

Insulation (Asbestos) - Encapsulation Or Removal (Except Pipe Insulation)

Interior Stripping/Gutting Of Buildings

Jalousie Or Jalousie Screen - Metal Or Glass. Erection Of – Commercial

Lead Paint Removal (From Any Non-Pipe Surface) -**Bv Contractor**

Metal Storm Sash Installation - Commercial Prefabricated Wooden Building And Structural Member Erection

Siding Installation (Aluminum, Vinyl Or Wood) -Commercial Structures

Silo Erection - Wood

Storm Window Or Storm Door, Installation - Wood Or Metal - Commercial

Tank Erection - Wooden

Vinyl Fence Installation – Commercial or Residential Window Screen Or Screen Door Installation - Metal Or Wood - Commercial

655 IRON ERECTION

UNDERWRITING GUIDE

Bridge Building - Metal Bridge Painting

Cell Tower Erection – Erection Of The Tower By

Cell Tower Erection – Antenna(s) Installation, Service And/Or Repair By Contractor

Chimney Cleaning - Industrial Smokestacks Concrete, Pre-Stressed, Erection By Contractor Corrosion Proofing Of Chemical Tanks

Fire Escape Installation By Contractor - Outside

Gas Holder Erection

Iron Erection

Iron Or Steel Erection, Structural Metal Furring, By Contractor

Oil Field Tank Painting

Oil Rig Or Derrick Erecting And Dismantling

Painting Of: Bridges, Oil Field Tanks, Steel Structures Or Tanks Ski-Lift Erection

Smokestack Or Chimney Lining - Industrial

Steel Erection, N.O.C.

Steel Frame Structure Erection

Steel Structures Painting

Steel Tank Erector

Steel Tower Erection For Cross-Country Electric Or

Telephone Lines

Swimming Pool Installation - Iron Or Steel Tank Erection - Steel

Tank Painting

Water Tank Painting

Welding - Structural Steel

Windmill Erection - Metal

666 PLATE and Wire GLASS INSTALLATION

OPERATIONS NOT INCLUDED:

No change to Number 1

UNDERWRITING GUIDE

Glass Installer, Except Automobile Glazier, Away From Shop Glazing

Mirror Installation Plate Glass Installation Wire Glass Installation

675 MACHINERY or EQUIPMENT ERECTION or REPAIR

Applies to the or hoisting systems.

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UNDERWRITING GUIDE

Acetylene Gas Machine Installation Conveyor Or Conveyor Belt Installation Conveyor Oven Installation, Service Or Repair Crane Or Derrick Installation, Service Or Repair -Permanently-Sited Dismantling, Installation Or Service Or Repair Of Machinery Or Industrial Equipment, By Contractor Door Installation, Overhead - Wood Or Metal Electrical Apparatus, Machinery Or Motor Installation Or Field Repair Elevator Erection, Service Or Repair Escalator Installation, Service Or Repair Gasoline Station Equipment Installation (Including Excavation) Or Repair Hoist Installation, Service Or Repair - Permanently-Sited Industrial Crane Installation, Service Or Repair -Permanently-Sited Installation Of Hod Hoists Installation Or Dismantling Of Machinery And Industrial Equipment, By Contractor

Laundry Equipment Installation, Service Or Repair -

Machine Belting Installation Or Repair
Machinery Erection Service Or Repair
Machinery Or Industrial Equipment Installation,
Service Or Repair Or Dismantling, By Contractor
Millwrighting

Monorail System Installation (Except For Public Transportation)

Oven (Conveyor) Installation, Service Or Repair Overhead Door Installation

Pipefitting, Installation Of Apparatus Or Machinery Outside Of Buildings

Pump Installation, Service Stations

Pump, Air And Gas Compressor, And Pumping Equipment - Installation, Service Or Repair Safe Installation

Scaffold Sale, Rental Or Erection, By Specialist Contractor

Scale Installation Or Adjustment, Platform Or Beam Type

Tank Installation, Gas Stations

Textile Machinery Installation, Service Or Repair

759 CABLE TELEVISION OPERATIONS

Applicable to FCC.......to subscribing customers.

OPERATIONS ALSO INCLUDED:

No Change to Number 1

Industrial

OPERATIONS NOT INCLUDED:

- 1. Assign Code 936 to separately staffing broadcasting studios and/or separate crews engaged in the presentation and/or filming of news and events.
- 2. Separately classify contractors.......as follows:
 No Changes to a or b.
 - c. Assign Code 660 to payroll developed in the hooking up or servicing a customer (including installing or replacing the lateral line) from the pole to the customer's building and/or running cable in the customer's building).
- 3. Assign Code 757 to a business principally engaged in providing telephone services.

801 STABLE, Livestock commission merchant or stockyard not associated with slaughterhouses

UNDERWRITING GUIDE

Auctioneer, Livestock Boarding Stable Breeding Farm - Horse Carriage Tours Or Taxis (Horse Driven) Cattle Auctioneer Cattle Dealer

Farrier (Horse Shoeing By Specialist Contractor) Horse Breeding Farm Or Boarding/Training Stable

Horse Driven Carriage Tours Or Taxis Horse Shoeing By Specialist Contractor Jockey - Employed By A Horse Breeding Farm Or Boarding/Training Stable Livestock Commission Merchant Livestock Dealer

Racing Stable Riding Academy Sales Stable Stable

Stockyard

Therapeutic Riding Center

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855 **LUMBER** and/or **BUILDING MATERIAL DEALER**

Applicable to establishments.......lumber/building material dealer.

OPERATIONS ALSO INCLUDED:

No Change to Numbers 1 or 2.

3. The sale and mounting of door hardware onto a door by a door distributor.

No Change to Numbers 4 or 5.

OPERATIONS NOT INCLUDED:

No Change to Numbers 1 through 3.

UNDERWRITING GUIDE

Aggregates Dealer

Asphalt Mixing Plant - Operated By Dealer

Building Material Dealer, New

Building Materials Dealer, Secondhand

Cemetery Monument Or Memorial, Cutting,

Engraving And/Or Polishing

Cinder Dealer

Commercial Lumber Yard

Concrete Dealer, Ready-Mixed

Concrete Mixing

Concrete Pumping Services - By Independent

Contractor

Cut Stone Or Stone Products Mfg.

Door Or Window Distributor

Dry Ice Dealer

Fence Dealer – All Types Grain Elevator Operation

Heat Treating of Wood Packaging Material

(Including Pallets)-By Specialist Contractor

Humus Or Topsoil Dealer - No Excavation

Ice Dealer - No Mfg.

Insulation Dealer

Kiln Drying of Lumber - No Sawmill Operations Landscaping Supplies Dealer (e.g., Mulch, Topsoil

Or Stone)

Log Dealer - No Logging or Sawmill Operations

Lumber Cutting, Incidental Cutting To Size By

Lumber Yard

Lumber Dealer

Lumber Yard, Secondhand Material

Manure Dealer

Marble Cutting And Polishing

Metal Road Plate Rental

Millwork Glazing, Not Performed By Millwork Plant

Millwork, Hand Assembling

Monument Or Memorial (Čemetery) Cutting,

Engraving And/Or Polishing Mortar Mfg., No Construction Work

Mulch Dealer

Non-Mobile & Self-Propelled Construction

Equipment - Rental Or Sale

Paving Mixtures Mfg.

Peat Moss Dealer

Plywood Dealer

Ready-Mixed Concrete Dealer

Rental Or Sale Of Non-Mobile & Self-Propelled

Construction Equipment

Sash, Door Or Finished Millwork Dealer

Sawdust Dealer

Secondhand Building Material Dealer

Soapstone Products Mfg.

Stone Cutting Or Polishing - Not By A Mine Or

Quarry Operator

Topsoil Or Humus Dealer - No Excavation

Vanities Assembly - Marble

Window Or Door Distributor

Wood Dealer, Kindling And Firewood

Wood Preserving

858 **FERROUS SCRAP METAL DEALER**

Applicable to businesses.....employer's gross receipts.

OPERATIONS ALSO INCLUDED:

1. Businesses principally engaged in collecting and handling ferrous scrap and also performing automobile dismantling to recover saleable used auto parts.

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894 ALTERNATIVE SCHOOL – all employees including office

Applicable to employers operating educational facilities for youth who cannot learn effectively in or who have been removed from the standard school setting. The students may be referred by school districts, youth services or other agencies because of intellectual and/or developmental disability or behavior problems (e. g., truancy, drug or alcohol abuse and/or violent or destructive behavior). The facility may be a day school or a boarding school.

Also applicable to employers who operate educational facilities for court adjudicated youth. An educational facility for court adjudicated youth is operated in a guarded environment with strict disciplinary rules. Attendance in such facility may be court mandated in lieu of a prison sentence.

Further included are employers who operate educational facilities for children diagnosed with an intellectual and/or developmental disability or psychological and behavior issues.

The academic curriculumhigh school diploma.

OPERATIONS ALSO INCLUDED:

1. Student dormitories and/or residential facilities operated at the same or contiguous location.

UNDERWRITING GUIDE

Alternative School School For Court-Adjudicated Youths School For Children With Intellectual or Developmental Disability

907 FRUIT OR VEGETABLE DEALER – Wholesale

Applies to dealers......and/or frozen foods.

OPERATIONS NOT INCUDED:

No change to Numbers 1 or 2.

911 GROCERY – Wholesale

Applies to dealers.....herbs, spices or tea.

OPERATIONS NOT INCLUDED:

- 1. Assign Code 821 to a wholesale dealer principally engaged in selling beer in bottles, cans, kegs or barrels and/or soft drinks in bottles or cans.
- Assign Code 907 to a wholesale dealer in fruits or vegetables or to a fruit or vegetable packer unrelated to a cannery.
- 3. Assign Code 924 to a wholesale dealer principally engaged in candling and/or distributing eggs.
- 4. See the "Bakery Products Distribution" entry in the General Auditing & Classification Information for the classification applicable to a business so principally engaged.

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917 GROCERY STORE – Retail.

A supermarket is principally engaged in the retail sale of groceries, fresh fruits, vegetables, dairy products, bakery products, frozen foods and in addition thereto will have a meat department that sells fresh or cured meat, fish and/or poultry. A typical supermarket will also sell other merchandise including but not necessarily limited to: soft drinks, soap and other household cleaning items, paper products and/or cigarettes. A supermarket that is a "super center" may also sell non-grocery merchandise including but not necessarily limited to: cosmetics, toiletries, stationery products, books, greeting cards, women's hosiery, non-prescription drugs or kitchen supplies (e. g., pots, pans or pot holders).

A convenience grocer......or non-prescription drugs.

OPERATIONS ALSO INCLUDED:

No Change to Numbers 1 or 2

OPERATIONS NOT INCLUDED:

No Change to Numbers 1 or 2

919 FLORIST STORE – Retail or Wholesale

Applies to a business.....interior living, potted plants.

OPERATIONS NOT INCLUDED:

- Assign Code 0011 to a business principally engaged in raising flowers in fields or under glass to be marketed on a commercial basis as cut flowers or living plants. Stores operated by such a business at the same or contiguous location may be separately classified to Code 919 provided the employer fulfills the multiple enterprise criteria discussed in Rule IV, C. 3. a. 2. of this Manual. The store must be operated in a physically separate work area with no interchange of labor between the store and the flower raising.
- 2. Assign Code 012 to a business principally engaged as a landscape contractor or performing lawn maintenance or similar services.
- 3. Assign Code 0013 to a business principally engaged in the raising of trees (including Christmas trees), shrubs, bushes, hedges and other outdoor living/growing plants.
- 4. Assign Code 917 to a business principally engaged in making and delivering cut fruit or vegetable arrangements.
- 5. A garden supply business principally engaged in the sale of fertilizer, sod, grass seed, flower pots, birdbaths and statuary with incidental sales of potted plants, trees, shrubs, bulbs or bedding plants shall be assigned to the applicable N.O.C store classification, depending on whether the sales are principally to retail customers (Code 928) or to wholesale customers (Code 924). For further information please see "Wholesale/Retail Mail Order House Or Internet Sales Definitions" in the General Auditing & Classification Information section of this Manual.
- 6. Assign Code 924 to a business principally engaged in the arranging, assembling and/or the wholesale selling of artificial or dried flowers.

921 FURNITURE STORE – Wholesale

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922 FURNITURE STORE – Retail – All Employees Except Office

Applies to a retail......table sales – Retail.

923 PACKAGING - CONTRACT - NON-CRATING

Applicable to businesses principally engaged in packaging or repackaging merchandise owned by unrelated customers as a contract service. Such includes but is not necessarily limited to: cosmetics, toiletries, pharmaceuticals, soaps, cleaning agents or hardware.

OPERATIONS NOT INCLUDED:

- Assign Code 305 to a specialist crating contractor or to payroll developed by separate staff in a
 physically separate department of a packaging contractor crating any type of merchandise for
 shipment.
- 2. Assign Code 813 to payroll developed by a contractor engaged in either crating or packaging of any type at customer locations.
- 3. Assign Code 4777 to payroll developed by a contractor packaging or repackaging explosives.

925 HARDWARE STORE - Retail

Applies to retail stores principally engaged in selling hardware. The term hardware as used in this classification includes but is not necessarily limited to: nails, screws, bolts, washers, gaskets, brackets, locks, hinges, electrical outlet boxes, switches, fuses, plugs, sockets, hand or portable electric tools, plumbing fixtures, paint, small household appliances, radios, stereo equipment, televisions, video and/or audio equipment, kitchenware, garden tools and equipment such as lawn mowers and snow blowers. Such business may also sell a variety of non-hardware items such as wallpaper and allied supplies, china, glassware, sporting goods or automobile accessories or parts, make keys, sharpen saws, repair storm windows and/or screens and/or rent floor scraping or polishing machines, rug or upholstery cleaning machines and similar equipment.

OPERATIONS ALSO INCLUDED:

- 1. Bicycle Stores including rental and incidental repair work
- 2. Locksmiths including installation, repair or replacement of locks in existing buildings.
- 3. Lawn mower sales or service (including riding type).

OPERATIONS NOT INCLUDED:

- 1. Except as provided for above separately staffed service or repair operations shall be separately classified including but not necessarily limited to the examples below:
 - a. Assign Code 662 to the service or repair of major household appliances...
 - b. Assign Code 966 to the service or repair of televisions, video and/or audio equipment.
- 2. Assign Code 855 to a business principally engaged in the retail sale of lumber and/or building materials.
- 3. Assign Code 926 to a business principally engaged in the wholesale sale/distribution of hardware.

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926 HARDWARE STORE – Wholesale

Applies to dealers......or electrical supplies.

OPERATIONS NOT INCLUDED:

- 1. Assign Code 855 to a retail and/or wholesale business principally engaged in the retail and/or wholesale sale of building materials (e. g., roofing including shingles, siding, wallboard, bricks and/or lumber).
- 2. Assign Code 857 to a business principally engaged in the wholesale sale of cable or wire rope.
- 3. Assign Code 885 to a business principally engaged in the wholesale sale of plumbing supplies or pipes.
- 4. Assign Code 886 to a business principally engaged in the wholesale sale of electrical supplies (e. g., electric wire, fuses, and/or circuit breakers).

UNDERWRITING GUIDE

Aircraft Parts And/Or Accessories Dealer

Cutlery Dealer

Agricultural Implement Dealer - Other Than Farm Machinery

Appliance Parts Dealer

Audio/Video Equipment Dealer - Wholesale

Cabinet Dealer - Wholesale

Ceramic Tile Dealer - Wholesale

Electrical Appliance Dealer - Small Appliances - Wholesale

Electrical Machinery Or Equipment Dealer - Wholesale

Fire Extinguisher - Sales And/Or Service -

Wholesale Glass Dealer - No Mfg., Glass Bending, Beveling,

Grinding, Silvering Or Installation Hardware Store - Wholesale

Hot Tub Or Spa Dealer - Wholesale

Household Appliances Dealer, Small - Wholesale Household Vacuum Cleaner Dealer - Wholesale Janitorial Supply Dealer - Wholesale

Oil And/Or Gas Well Equipment Dealer Or Rental Paint Dealer - Wholesale

Radio, Television, Stereophonic Or High Fidelity Equipment, Parts Or Accessories Dealer -Wholesale

Sewing Machine Dealer - Wholesale

Ship Chandler

Stereophonic Or High Fidelity Equipment Dealer - Wholesale

Television, Radio, Stereophonic Or High Fidelity Equipment Dealer - Wholesale

Tile Dealer – Ceramic – Wholesale

Vacuum Cleaner Dealer - Wholesale

Video/Audio Equipment Dealer - Wholesale

Welding Equipment Or Supply Dealer

934 AUTOMOBILE PARTS AND ACCESSORY STORE – Retail and/or Wholesale

An auto parts store that also provides automobile repair services shall have payroll divided with Code 815 provided the following conditions are fulfilled: the new and/or used auto parts/accessories sales and the automobile repair services are conducted in physically separate work areas by separate employee crews and the majority of the new and/or used auto parts/accessories sold must be sold to others and are neither installed nor used by the insured for repair services. If both operations are conducted and these conditions are not met, then payroll developed in both the new and/or used auto parts and accessories sales and auto repair services shall be assigned to Code 815.

Please refer to theseparate employee crew.

OPERATIONS NOT INCLUDED:

No Change

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UNDERWRITING GUIDE

Auto Parts Dealer - Wholesale Automobile Accessory Store Automobile Body Accessories Dealer Automobile Paint Dealer Automobile Parts Store Automobile Paint Dealer Motor Vehicle Parts And Accessory Dealer Tire Dealer - Wholesale

955 ENGINEERING CONSULTING FIRM, mechanical, civil, electrical or mining engineering consulting firms - all employees including office.

OPERATIONS ALSO INCLUDED:

No change to Number 1

OPERATIONS NOT INCLUDED:

No change to Numbers 1 through 4

UNDERWRITING GUIDE

Air Conditioning: Non-Portable, Air Flow Testing
And Balancing - By Specialist Contractor
Analytical Chemical Firm
Art Conservation, Preservation Or Restoration - By
Specialist Contractor
Assaying - By Specialist Contractor
Book Conservation - By Specialist Contractor
Civil Consulting Engineering Firm
Consulting Engineering Firm
Dermatological Lab - Testing Cosmetics - By
Specialist Contractor

Document Conservation - Paper - By Specialist

Electrical Consulting Engineering Firm

Mice, Guinea Pigs, Rabbits, Etc.)

Engineering Consulting Firm - All Types Of
Engineering
Geophysical Exploration
Mechanical Consulting Engineering Firm
Mining Consulting Engineering Firm
Non-Destructive Testing - All Kinds - By Specialist
Contractor
Paper Document Conservation - By Specialist
Contractor
Research And Development (Including Prototypes)
- By Specialist Contractor
Land Surveying - By Specialist Contractor
Testing - Non-Destructive - All Kinds - By Specialist
Contractor

959 VETERINARIANS, including employers raising and caring for non-farm domestic animals.

UNDERWRITING GUIDE

Contractor

Animal Raising - Non-Farm Domestic Animals
Artificial Insemination Of Animals
Bee Raising
Breeding Of Animals, Non-Farm Domestic
Dog Kennel
Dog Obedience Classes
Dog Walking and/or Pet Sitting Service(s) – By
Contractor
Hospital, Veterinary
Laboratory Animal Breeding Or Raising (Rats,

Livestock Tattooing, By Contractor
Pet Sitting and/or Dog Walking Service(s) – By
Contractor
Poultry Vaccination, Debeaking And Sexing, By
Contractor
Society For Prevention Of Cruelty To Animals
Tattooing, Livestock, By Contractor
Veterinarian
Veterinary Hospital
Worm Raising

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965 COLLEGE OR SCHOOL, N.O.C. – all employees including office

OPERATIONS ALSO INCLUDED:

No change to Numbers 1 through 4

OPERATIONS NOT INCLUDED:

No change to Numbers 1 through 9

UNDERWRITING GUIDE

Academic Tutoring Service By Independent Provider

Aircraft Trade School, Except Flying School

Charter School

College Or School, N.O.C.

Computer Training School

Cyber School Dance Studio

English As A Second Language Courses By

Specialist Contractor

Foreign Language Courses By Specialist

Contractor

Music Lessons By Specialist Contractor School District - Public, Private Or Parochial

School, Aircraft, All Employees Except Flight Crew

School, Trade Or Vocational

Trade School

Tutoring Service (In Academic Subjects) By

Independent Contractor

Union Trade School

University

Vocational Educational Institution

969 AMUSEMENT, OUTDOOR: fairs, exhibitions, amusement parks or any outdoor amusement that is permanently sited.

OPERATIONS ALSO INCLUDED:

No change to Numbers 1 or 2

OPERATIONS NOT INCLUDED:

No change to Numbers 1 through 6

UNDERWRITING GUIDE

Amusement Park

Amusements, Outdoor - See Entry By Topical

Name

Arboretum - Open To Public Exhibition

Archery Range - Outdoor

Athletic Parks Operation

Ball Or Dart Throwing At Targets

Baseball Batting Range

Botanical Gardens - Open to Public Exhibition

Cave, Exhibition

Club, Swim - Outdoor

Club, Tennis - Outdoor

Exhibition - Outdoor Exhibition Garden

Fair - Permanently Sited

Fishing Pond, Public

Garden - Open To Public Exhibition

Golf Course - Miniature Golf Driving Range

Gun Range - Private Or Public - Outdoor

Horse Show

Jockey - Employed By A Race Track

Kiddie Rides - All Operations - Permanently Sited

Miniature Golf Course

Paintball Game Playing Facilities - Outdoor

Park, N.O.C. Pitch And Putt Golf Course

Race Track Operation

Recreational Facility Or Amusement Devices,

Outdoor - See Entry By Topical Name

Rock Climbing Wall Facility - Outdoor

Rowing Club

Shooting Range - Private Or Public - Outdoor

Skating Rink - Outdoor

Skeet, Sporting Clays, Or Trapshooting Clubs Or

Public Ranges

Ski Tow Operation

Stadium Operation - Outdoor - By Contractor Or

Owner

Swim Club - Outdoor

Swimming Pool, Public Or Private - Outdoor

Tennis Club - Outdoor

Tennis Court. Public - Outdoor

Zoo

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997 UNDERTAKERS

UNDERWRITING GUIDE

Crematory Operation Funeral Director Pet Cremation Service – No Veterinary Services Undertaker

7421 AIRCRAFT OPERATION – transportation of personnel in the business of an employer not otherwise engaged in aircraft operations – all members of the flying crew

Applicable to the payroll......such classification shall apply.

Assign the payroll and losses of employees who are transported as passengers (and who are not members of the flying crew) to their normal applicable classification.

OPERATIONS NOT INCLUDED:

1. Separately rate commercial aircraft operation as provided for in this Manual.

SECTION 2 - Underwriting Guide through SECTION 6 - Merit Rating Plan remain unchanged